

SBE TODAY

Volume 29, Edition 837 DIVERSITY IN ACTION - SBE is a certified DBE publication

FEBRUARY 18, 2013

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

**Call Toll FREE for more information:
800-800-8534**

Workmans Comp: What New Business Owners Should Know

New start-ups happen everyday, and many times it is the first private venture for the owner. All successful businesses take time to grow. As demand increases, the the owner will eventually need more employees to maintain the growth pattern. There are many laws that pertain to the operation of a company, and one of the most important laws is compensation protection for workers that are injured on the job. The laws are in place for particular reasons. The workman's compensation laws protect both the employee and employer in most cases, depending on the severity of the employee injuries.

State Law Matters

Most states are completely inclusive in required participation, meaning that a company with a single worker is required to carry workman's compensation insurance on that individual. This total also includes the owner. Normally, this expense is not optional. Reviewing state regulations concerning employee insurance should be a significant part of any business feasibility study, even though many self-employed individuals do not establish themselves as a private contracting company. A worker is considered an employee by virtue of the compensation insurance coverage. Temporary staffing companies are a prime example of this condition, as they are required to carry the compensation insurance for each person employed that they contract.

Which Injuries are Covered

It is important for the owner to understand that coverage is only extended to those who are injured on the job. Also, there are statutory limitations to the insurance protection and the injury must be endured for at least seven days. If the injury still prevents the employee from working after the initial period, then the coverage is retroactive to the original date of the injury. This is part of the reason for requirement of documented injury reports. These requirements are the same whether your company chooses to use Liberty Mutual workers comp or another company for coverage.

Owner Liability Beyond Compensation

The injury report serves as a beginning point for any liability. Additionally, workman's compensation insurance coverage level is only determined for lost wages. The insurance company is not liable for punitive damages if the injury

is severe. Business owner liability that exceeds compensatory damages must be addressed as a civil tort claim in the proper local court of jurisdiction. It is important for companies that perform dangerous duties to complete a thorough evaluation of adequate coverage. This can be provided by purchasing other insurance protections, for those employed and for the company as well. A good working knowledge of the business trade is essential.

Workman's Compensation as an Expense

Workman's compensation costs are a serious concern for all businesses, from local stores to major corporations. Many spend upwards of 25% of there operational funds on this line item. This should be calculated into any prices or contract bids. Insurance rates vary according to the risk level of the business operation. The total cost of compensation protection can be intimidating for the new owner, but it is an investment when the protection works as the statutes intend.

Any prospective business owner should consult with an experienced attorney who is knowledgeable of new business establishment, such as registering the company as a limited liability company. This prevents the actual business from being liable for income taxes and passes responsibility along to the owner. A LLC is not a corporation. It is a pass-through business structure that operates according to agreement among the partners or the policies of a single owner. New business owners should always include workman's compensation insurance protection as a legitimate and significant component of any new business.

Jeanetta Champion, daughter to a store owner, contributes this article to let businesses have a better understanding of their duty for employee coverage. Doyle Raizner LLP, Liberty Mutual workers comp attorneys, are known as skilled trial lawyers able who come through for their clients in challenging cases. They do not hesitate to take maritime, workers comp or other injury cases, before any judge and jury, where the firm has an impressive record of success. Doyle Raizner also has the resources to deal with costs and support you in different ways throughout litigation.

Source: SBALoans-123.com

Paid subscribers receive first class mail.

Prst Std
U.S. Postage PAID
San Fran CA 941
Permit No. 820

Published by Small Business Exchange, Inc.
703 Market Street, Suite 1000
San Francisco, CA 94103

REQUESTS FOR BIDS & SUB-BIDS

Tower Construction

Requesting Sub-bids from Qualified DBE/MBE/WBE Subcontractors & Suppliers:

South Central Los Angeles Regional Center
2500 South Western Ave, Los Angeles, CA 90731
Project Number: P-213117
Bid Date: Monday, February 25, 2013 at 5:00 PM

Scope: Tower Construction was awarded and contracted as General Contractor for SCLARC. You are being invited to participate in bidding. This is a NEW OFFICE BUILDING with a 6 story concrete frame structure with 2 levels of offices (56,960 SF) over 4 levels of parking garage with 293 stalls. This project is in Plan Check and is scheduled for construction to start in May 2013. We are looking for strategic partnerships in this project to meet the project budget. All bidding subcontractors must submit your questions in formal RFI's and you are encouraged to submit your proposed value engineering suggestions in writing ASAP. This project is **not** prevailing wage.

Soliciting ALL TRADES.

Tower intends to negotiate in good faith with interested DBEs/MBEs/WBEs and companies located within the zip codes below. Tower Construction requires all qualified subcontractors to be prepared to furnish performance and payment bonds issued by an admitted surety in the amount of their bid. Premium cost to be included in bid as a separate item. Tower Construction, at its sole discretion, reserves the right to waive the requirements for such bonds, to permit substitute security, or to accept alternate guarantees in lieu of such bonds. Tower Construction intends to seriously negotiate with all subcontractors, and requires each selected to execute the Tower Construction subcontract.

Zip Code: 90001, 90002, 90003, 90004, 90005, 90006, 90007, 90008, 90010, 90011, 90012, 90013, 90014, 90015, 90016, 90017, 90018, 90019, 90020, 90021, 90023, 90024, 90026, 90027, 90028, 90029, 90031, 90032, 90033, 90037, 90038, 90042, 90043, 90044, 90045, 90047, 90057, 90058, 90059, 90061, 90062, 90063, 90065, 90071, 90089, 90095, 90230, 90247, 90248, 90710, 90731, 90744, 91042, 91304, 91306, 91325, 91330, 91331, 91342, 91343, 91352, 91401, 91402, 91405, 91406, 91601, 91602, 91605, 91606

Copy of the master subcontract is available for review at:

Tower Construction

10923 Randall Street, Suite 'E' • Sun Valley, CA 91352 • Phone: 818-768-3530 • Fax: 818-768-3534
 Contact Name: **Ali A. Zaré** • Email: SCLARC@towergeneralcontractors.com
 Contact **Ali A. Zaré** to request a formal invitation to bid or request for plans and specs.

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

Construction of Runway Safety Area Improvements South Field Oakland International Airport

Owner: City of Oakland

AIP 3-06-0170-63, AIP 3-06-0170-64, AIP 3-06-0170-(Future)

Engineer Estimate: \$28,000,000 - 600 Calendar days

DBE Goal: 20.07%

Bids: February 27th, 2013 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Electrical, Fencing, Grinding, Striping/Markers, Surveying, Trucking, Erosion Control, Clear & Grub, Signs-Roadside, Underground, Gabion Basket and Security Services.

Scope of Work: Temporary barricades, clear & grub, excavation, remove existing pavement, prepare subgrade, grind pavement, drainage culverts, place new & recycled AB, new AC, electrical and striping of new pavement surface.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office. Contact **Karim Massoud** at 925-606-2400 for any questions, including bonding, lines of credit, insurance or equipment and material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-192

An Equal Opportunity Employer



Project Name: Mission Bay Block 13
Location: San Francisco, California
Bid Date: March 13, 2013 @2:00 PM
Pre-Bid Conference: February 27, 2013 @ 10am
Location: 180 Hubbell Street, San Francisco

Nibbi Brothers has been selected as the General Contractor for the Mission Bay Block 13 project in San Francisco, CA. We are requesting bid proposals from qualified subcontractors including those certified with the Successor Agency to SFRA for DIV 3-26. Subcontractors will receive an email notification via NewForma upon request to download drawings and provide proposals no later than Wednesday, March 13, 2013 @2:00pm. The project consists of a 16-story tower on the west and a five-story podium on the eastern two-thirds of the site providing 66,965 sq. ft. of market-rate housing in the burgeoning Mission Bay District. The Type I and III complex will house 162 one-bedroom units, 111 two-bedroom units, 273 parking spaces, a fitness center and a community room. The Successor Agency to SFRA participation goal has been established for this project at 31% for MBE Subcontractors and 10% for WBE Subcontractors and we highly encourage all certified firms SBE and LBEs to bid.

To obtain bid and contract documents please email Kristin Medwick at kristinm@nibbi.com.

FAX OR EMAIL PROPOSALS TO:
NIBBI BROTHERS GENERAL CONTRACTORS
Fax: 415-241-2951 / Email: bids@nibbi.com.

For information regarding this project please contact Wil Bailey, Preconstruction Manager, via email at wilb@nibbi.com.



A Joint Venture in Association with LAN | TY Lin

Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension
Project C700

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: www.sshjc-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

REQUESTS FOR BIDS & SUB-BIDS

Requests for Certified LBE and all other Business Enterprise Subcontractor and/or Supplier Quotes:

Airport Commission - City & County of San Francisco
San Francisco International Airport - Airfield Operations Facility
Contract Number 8673
San Francisco, California

Bid Date: February 28, 2013 @ 2:00 P.M.

Subcontractor and Supplier Quotes are due NO LATER THAN February 26, 2013 at 5 PM.

Request sub quotes for (but not limited to): Demolition, Bituminous Paving, Landscaping & Planting, Structural Steel, Roofing, Doors & Door Hardware, Overhead Coiling Doors, Storefronts & Glazing, Gypsum Board Assemblies, Insulation, Flooring, Fire Suppression Systems, HVAC, Electrical, Concrete Reinforcing Steel / Rebar, Masonry, Civil & Earthwork, Pavement Markings & Signage, Fences & Security Gates, Ornamental & Decorative Metals, Carpentry (Rough & Finish), Firestopping, Exterior Wall Panels, Tiling, Acoustical Ceilings, LEED Commissioning, Painting & Coating, Plumbing, TAB (Testing, Adjusting & Balancing), Ready Mix Concrete, Concrete Pumping, Concrete Forming & Accessories.

Plans and Specs are available from www.sfoconstruction.com (Contract No 8673 - Airfield Operations Facility). All general inquiries should be directed to Damon R. Gray at (707) 439-7368. You can view the plans in our office during regular business hours. Please call to make an appointment. 100% performance and payment bonds are required for this project.



Kiewit

KIEWIT BUILDING GROUP INC.

Lic. #B-876881

Attn: **Damon R. Gray** • Email: damon.gray@kiewit.com

4650 Business Center Drive • Fairfield, CA 94534 • Phone: (707) 439-7368 • Fax: (707) 439-7301

An Equal Opportunity Employer

REQUESTING BIDS FROM QUALIFIED SBE/VSBE/WBE/MBE/DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Glen Helen Parkway Grade Separation
W.O. No. 14 H14057

The County of San Bernardino Department of Public Works

Bids: February 28, 2013 @ 10 a.m.

This is a highway project with the typical items of work associated, but not limited to: Aggregate, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage SBE/VSBE/WBE/MBE/DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Please contact C.C. Myers, Inc. for assistance with viewing plans and specifications for this project.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

AN EQUAL OPPORTUNITY EMPLOYER.

Requests for Certified Small Business, SDBE, WOSBE, HUBZone, Veteran-Owned Small Business & SDVOSB and all other Business Enterprise Subcontractor and/or Supplier Quotes:

Owner: USACE - Sacramento District
Project Name: Phase IV Folsom Joint Federal Project
Project Number: W91238-13-R-0001
City, California: Folsom, California

Bid Date: Bid Date: February 25, 2013 @ 3:00 P.M.

Subcontractor and Supplier Quotes are due NO LATER THAN Friday, February 15, 2013.

Kiewit requests the receipt of quotes completed on our supplied RFO sheets.

Request sub quotes for (but not limited to): Administrative Personnel, Aggregate Supply, Aggregate Surfacing, Asphalt Paving, Asphalt Supply, Barrier Rail (MBGR), Expansion Joints, Dry Blasting and Underwater Blasting, Concrete & Cement Supply, Concrete (Structural), Concrete Curb & Gutter, Concrete Pumping, Concrete Reinforcement Supply & Install, Concrete Work, Dewatering, Drainage, Drainage Culverts, Drug Testing, Electrical, Engineering, Environmental, Erosion Control, Falsework/Scaffolding, Fencing & Gates, Fuel Supply, Geotechnical Services, Hazardous Mat Management/Remediation, Hydroseeding, Landscaping, Lumber/Form Supply, Materials Testing (Laboratory) /Quality Control, Misc. Metal Supply, MOT Contractors/ Traffic Control, MOT Supply, Noise/Vibration Monitoring, Office Equipment, Office Supplies, Pipe Supply, Quality Assurance, Roadway Grinding & Milling, Rock Bolt/Rock Slope Stabilization, Safety Professionals, Safety Supplies, Sanitation Facilities, Signage, Site Security, Street Sweeping, Striping, Support of Excavation, Surveying, SWPPP, Temporary Power, Trash Service/Waste Disposal, Tree Removal, Trucking & Hauling, Utility Relocations, Water Truck, Waterway & Marine Construction.

IMPORTANT: The USACE has determined that all contract documents for this project are secured and cannot be shared outside your company. Request access to the Plans and Specifications as stated below.

To receive access to the contract documents it is required that interested bidders submit a request on company letterhead to Mr. Matthew Hancsarik via email at matthew.p.hancsarik@usace.army.mil with a CC to Anna Cayanan at anna.r.cayanan@usace.army.mil. This letter shall contain your formal request for access to the RFP documents and it should also indicate 2 emails the USACE can use to send you links for access to the documents. Once this request is received, log in instructions to the database will be provided.

All general inquiries to Kiewit should be directed to DBE Coordinator Mark Davidson at (707) 439-7381. 100% performance and payment bonds are required for this project.



Kiewit

KIEWIT INFRASTRUCTURE WEST CO.

Lic. #433176

Attn: **Mark Davidson** • Email: mark.davidson@kiewit.com

4650 Business Center Drive • Fairfield, CA 94534 • Phone: (707) 439-7300 • Fax: (707) 439-7301

An Equal Opportunity Employer



Visit www.sbeinc.com to download a PDF version of the latest SBE Newspaper and SBE Newsletter

REQUESTS FOR BIDS & SUB-BIDS

SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for the following project:

**For Construction on Route 62 in San Bernardino County near Twentynine Palms and Rice from Gopher Grove Lane to 11 miles East of Ironage Road and from 0.8 mile West of Colorado River Aqueduct to 3.8 miles East of Cadiz Road
District 8 on Route 62
Contract No.: 08-ON1204
DBE Goal: 6%
Bid Date: Feb. 28, 2013 – 2:00PM**

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Traffic Stripe, Portable Changeable Message Signs, Hot Mix Asphalt, Tack Coat, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Pavement Marker, Asphalt Trucking.

Plans and Specifications are available for view at our main office in Riverside, on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php or by calling (916) 654-5266.

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 925098

P: (951) 684-5360 • Fax: (951) 788-2449 • Contact: Tom Mehas • Email: Tom Mehas@skanska.com

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Construction of Runway Safety Area Improvements
South Field, Oakland International Airport
Port of Oakland**

BID DATE: February 27, 2013 @ 2:00 PM

We are soliciting quotes for (including but not limited to): We are soliciting quotes for (including but not limited to): Trucking, Air Operations Area Construction Traffic Control, Air Operations Area FOD Control, Traffic Control, Temporary Barricades, Temporary Erosion Control, Survey, Blast Fence, Clearing & Grubbing, Furnish & Install Geogrid, Furnish & Install Geotextiles, Furnish & Install Gabion Rock, Gabion Rock Baskets, Seed & Mulch, Underground, Concrete, Concrete Head/Wing Walls, Media Filter, Rejuvenate AC Pavement, Striping & Marking, Signs, Electrical, Airfield Lighting, Wick Drains, Transverse Grooving and Construction Materials.

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE participation. Plans & Specs are available for viewing at our office.

REQUESTING BIDS FROM
DBE/MBE/WBE and OBE (Other)

Subcontractors and Suppliers for:

Project: Spec 447 Steel Pipe

Project Owner: City of Los Angeles,

Water Quality Division

Bid Date: 2/26/2013 @ 2:00 pm

(Please respond at least 24 hours prior to bid date)

**BIDS FOR: Steel Pipe Suppliers,
Pritec Coating for the Pipe - Trucking**

Please submit bids prior to bid date and include any certification you may have. Items can be broken down and delivery schedules can be accommodated to facilitate maximum participation. Northwest Pipe Company will assist with Bonding, Insurance, Materials and/or line of credit to all qualified respondents if necessary. Northwest Pipe Company does not discriminate on the basis of race, gender, religion, national origin, ethnicity, sexual orientation, age or disability in the solicitation, selection, hiring or treatment of subcontractors, vendors or suppliers.

Specifications can be obtained at no charge from Northwest Pipe Company via email.

For technical questions or assistance, please contact

Michael DeMascio at

714.965.2305, Fax: 714.964.5503

or email: MDeMascio@nwpipe.com

Northwest Pipe Company

1101 California Avenue, Suite 100, Corona, CA 92881

Phone: 714-965-2305 • FAX: 714-964-5503

Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949

415-382-1188 • Fax: 415-883-7529

Contact: Kathy Rowan

REQUESTS QUOTATIONS FROM CERTIFIED
LBE/SLBE/MBE/WBE
SUBCONTRACTORS & SUPPLIERS FOR THE
FOLLOWING PROJECT:

PERLTA OAKS SEISMIC & TENANT IMPROVEMENTS

RE-BID

**ALAMEDA COUNTY GENERAL SERVICES AGENCY
OAKLAND, CA**

BID DATE: MARCH 5, 2013 2:00 PM

ESTIMATE: \$20,272,000

Trade items include but not limited to: Earthwork, paving, demolition & underground, concrete, rebar, masonry, electrical, structural steel, chain link fence & gates, aluminum windows & glazing, acoustical ceilings, insulation, drywall and plaster, tile & terrazzo, epoxy flooring, flooring, painting, elevator renovation, fire sprinklers, plumbing, HVAC, metal roofing & built up roofing, casework, hollow metal doors, frames & hardware.

Bonding, Insurance, Technical assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders Inc standard subcontract agreement which includes the right for Arntz Builders inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptable to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsement to their workers compensation insurance.

**We are signatory to the Carpenter's and
Laborer's Collective Bargaining Agreements
An equal opportunity employer**

REQUESTS FOR BIDS & SUB-BIDS



Third Street Light Rail Program
Phase 2 – Central Subway Stations, Surface, Track and Systems
Client: San Francisco MTA
Contract No.: 1300
SBE/DBE/LBE Goal: 20%
Bid Date: March 19, 2013 – 2:00PM

Skanska-Shimmick-Stacy and Witbeck a Joint Venture is interested in soliciting in Good Faith all subcontractors as well as certified SBE, LBE and DBE companies for this project. Plans are ONLY available from the Owner. This contract is federally protected per Security Sensitive Information 49 CFR parts 15 and 1520 and the bid documents will ONLY be provided to qualified subcontractors/vendors from the SFMTA.

Go to <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=6021> to obtain a copy of the bid documents. You are required to (1) to certify that they are either qualified to bid on the contract or are qualified subcontractor and/or supplier; and (2) to sign a confidentiality agreement that will restrict the access, use and final disposition of the drawings and specifications. All bid documents and addenda will be made available through this website.

Quotes requested for supplies and services include, but are not limited to the following:

Subcontracting: AC Grinding/Cold Planing, AC Paving, Acoustical Finishes, Building Protection, Cathodic Protection, Ceramic Tiling, CIDH, Concrete Paving, Concrete Pumping, Dewatering, Dry Utility Installation, Electrical, Exterior Insulation, Fire Protection/Suppression/Sprinklers, Fireproofing/Firestopping, Glazing, Hazardous Material Abatement, Hot Tapping, HVAC/HVAC Instrumentation, Landscaping, Masonry, Masonry – Facing, Membrane Roofing, Metal Roofing, Minor Concrete, Nelson Studs, Plaster/Drywall/ Gypsum, Plumbing, Potholing, Railroad Track Work, Rebar Placement, Resilient/Linoleum Flooring/Carpeting, SEM Anchor Drilling, SEM Drilling and Grouting, Sewer Pipe Slip-Lining, Sheet Pile Driving, Shotcrete, Signage (Interior/Exterior), Specialty Signage, Steel Erection, Striping, Structural Demolition, Structural Steel Erection, SWPPP, Temporary Fencing, Terrazo, Traffic Control, Vapor Control, Video - Sewer Pipe, Wall Covering/Painting, Waterproofing, Wet Utility Installation Vendors: Acoustical Ceilings / Metal Ceilings, Aggregate / Rock / Sand Bedding, Asphalt Concrete, Baker Tank Rental, Coiling Doors, Elevators, Entrances and Storefronts, Escalators, Expansion Joints, K-Rail, Lockers, Metal Doors, Millwork, Misc Steel Fabrication, Partitions, PCMS Signs, Pipe Suppliers, Plumbing Fixtures, Precast architectural suppliers, Precast Utility Structures, Ready-Mix Concrete, Scaffolding, Shotcrete supplier, SIP Forms, Steel Decking, Steel sheet piles, Structural Steel, Temp Elevator Rental, Traffic Control Supplies, Water Filled Barriers.

Services: Geotechnical Monitoring, Janitorial, Office/Yard Rentals, Parking, QC/QA Testing, Sanitation, Security, Sound Monitoring, Staffing, Survey, Sweeping, Vibration Monitoring

Trucking: Flatbed Trucking, On-site Hauling, Material off haul

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC); or higher limits required by contract. Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. SSS-WJV will also review breaking out scope packages and adjusting schedules to help permit maximum participation. Please follow five (5) day Bid Items Breakdown per Contract Specification; Proposals and Contract Forms, Schedule of Bid Prices, pdf pages 201-218 of 5,215.

For information about the project, please contact,
Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
 Ph: (951) 684-5360 Fax: (951) 788-2449
Nancy Nguyen - Email: Nancy.Nguyen@Skanska.com
 SSSWJV is an Equal Opportunity Employer



is interested in soliciting in Good Faith all subcontractors as well as certified SBE, LBE and DBE companies for the following project:

Transbay Transit Center – Structural Steel Super-structure
Contract No.: 08-04-CMGC-000
Trade Package# TG07.1
SBE/DBE/LBE Goal: 24%
Bid Date: March 7, 2013 – 2:00PM

Quotes requested for subcontractors, suppliers and service providers include, but are not limited to: Steel Fabrication & Erection, Bearings, Expansion Joints, Studs, Stay-In-Place Forms, Welding, Painting/Steel Touch-Up, Traffic Control, Pipe Supplier, Fencing, Geotechnical Monitoring, Janitorial, Office/Yard Rentals, Parking, QC/QA Testing, Sanitation, Security, Sound Monitoring, Staffing, Survey, Sweeping, Vibration Monitoring, Flatbed Trucking, On-site Hauling, and Material off haul.

All interested subcontractors, please contact us to receive an Invitation to Bid form and scope package applicable to your line of work. Please indicate ALL lower tier S/L/DBE participation offered on your quotation as it will be evaluated with your price. Call us if we can assist you in obtaining a bond, line of credit, insurance, necessary equipment, materials, and/or supplies. Skanska will also assist in and review breaking out scope packages and adjusting schedules to help permit maximum participation. Plans and Specs are available for viewing in our main office in Riverside, online at www.transbaytransitcenter.org, or by contacting John Papagiannakis at (732) 366-7132.

Skanska is an Equal Opportunity Employer
 Skanska Estimating Dept: 1995 Agua Mansa Rd,
 Riverside, CA 92509
 P: (732) 366-7132 • Fax: (951) 788-2449
Contact: John Papagiannakis
 Email: John.Papagiannakis@skanska.com



I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: Construction Survey, Rebar, Structure Concrete, CIDH, Electrical, and Drainage Pipe

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-684-5360. UDBE and Non-UDBE subs are encourage to participate. Skanska is an Equal Opportunity Employer

REQUESTS FOR BIDS & SUB-BIDS

SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as any Certified small business companies for the following project

Construction on Glen Helen Parkway Grade Separation San Bernadino County from 500' Southwest of UPRR Crossing to Cajon Blvd

County of San Bernardino

Work Order No. 14 H1405

Bid Date: February 28, 2012 – 10:00AM

Plans and Specifications are available for view at our main office in Riverside or San Bernardino County Department of Public Works Contract Division, 825 East 3rd Street, Room 147, San Bernardino, CA. 92415-0835

Quotes requested from Subcontractors, Suppliers and Professional Services Firms include, but are not limited to: Biological Monitor, Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Fencing, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Abandon Culvert, Cold Place Concrete Pavement, Remove Concrete (Structure), Concrete Barrier, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Rock Blanket, Erosion Control, Fiber Rolls, Class 2 Aggregate Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Structural Concrete (Bridge), Earth Retaining Structure MSE and Temp. Retaining wall, Minor Concrete, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Anti-Graffiti Coating, Roadside Sign, Install Sign, Reinforced Concrete Pipe, Welded Steel Pipe Casing, Rock Slope Protection, Rock Slope Protection Fabric, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence and Gate, Chain Link Railing, Tubular Handrail, Cable Railing, Transition Railing, Terminal System, Crash Cushion, Striping and Markers, Street Lighting and TWTC Conduit Work.

All interested subcontractors, please indicate all lower tier participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360 • Fax: (951) 788-2449 • Contact: **Al Arteaga** • Email al.artega@skanska.com

DIVERSITY OUTREACH SERVICES

- ★ **Win the Bid**
- ★ **Achieve Goals**
- ★ **Demonstrate Good Faith Efforts**

Outreach Professionals

- Review and analyze specific requirements to ensure compliance with regulations
- Provide customized reports upon request
- Quick turnaround to ensure deadlines are met efficiently

An Outreach Standard

- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

One Location... Thousands of Certified Businesses

- SBE imports State DOT DBE's (nationwide)
- SBE imports US SBA "Pro-Net" listed businesses (nationwide)
- SBE maintains businesses certified by more than 50 local agencies

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 45,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



Call 1-800-800-8534
or visit us at www.sbeinc.com

REQUESTS FOR BIDS & SUB-BIDS



**Construction of the Exposition LRT Phase 2
Operations and Maintenance Facility**
PHASE 2 MAINTENANCE & OPERATIONS FACILITY
Contract No.: XP8902-016
SBE Goal: 17%
Bid Date: 3/22/2103- 11:00 AM

Skanska / Stacy & Witbeck / Rados JV (SSWRJV) is interested in soliciting in Good Faith with all subcontractors as well as certified SBE and DBE companies for this project. All interested subcontractors, please indicate all lower tier participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at the Expo Website:

<http://www.buildexpo.org/industry-review-of-the-phase-2-operations-and-maintenance-facility/>

Quotes requested from subcontractors, suppliers and service providers include but are not limited to:

Civil & Site Work Construction: Biological Monitor, Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Railroad Materials, Railroad Track, Fencing, Erosion Control, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Roadside Signs, Abandon Culvert, Remove Concrete (Structure), Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation, Structure Excavation, Structure Excavation, Structure Backfill, Sand Backfill, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joining, Furnish & Drive Steel Pile, CIDH Concrete Piling, Ballast, Minor Concrete, Sound wall Barrier, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel, Install Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Precast Concrete Pipe, Rock Slope Protection, Slope Paving, Minor Concrete, Miscellaneous Metal, Miscellaneous Iron and Steel, Wrought Iron Fence, Chain Link Fence, Survey Monument, Chain Link Railing, Pipe Handrail, Tubular Handrail, Concrete Barrier, Cable Railing, Crash Cushion, Concrete Barrier, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Signal & Lighting, Lighting & Sign Illumination, Interconnection Conduit & Cable, Fiber Optic Conduit, Electric Service (Irrigation, Traffic Monitoring Station)

Building Construction: Closed Circuit TV System, Precast Arch. Concrete, Masonry, Structural Steel, Metal Decking, Misc & Ornamental Metals, Rough Carpentry, Millwork, GFRP, Waterproofing, Insulation, Roofing, Sheet Metal, Caulking & Sealants, Doors and Hardware, Access Doors, Coiling Doors, Glazing, Drywall & Metal Framing, Tile Work, Acoustical Ceilings, Flooring, Access Flooring, Acoustical Wall Panels, Painting & Anti Graffiti, Visual Display Wall Coverings, Wire Mesh Partitions, Fire Extinguishers & Cabinets, Lockers, Building Signage, Railroad Signage, Toilet & Accessories & Partitions, Storage Equipment, Flagpoles, Bird Deterrents, Major Shop Equipment, Vehicle Wash Equipment, Appliances, Window Treatments, Entrance Mats, Prefabricated Buildings, Elevators, Vehicle Lifts, Fire Protection, Plumbing, HVAC, Hoist & Crane

Subcontracting Requirements: SSWRJV's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. SSWRJV is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska / Stacy & Witbeck / Rados JV is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360 • Fax: (951) 788-2449 • Contact: **Ken Epps** • Email: Ken.Epps@skanska.com

SBE DBE Services:

• Diversity Outreach Services

Matching of buyer and seller
Integrated print, electronic and digital telemarketing information system
Full Reporting and Documentation

• SBE Database of 50,000 certified DBEs in 50 states

SBE imports certified DBEs listings from the SBA, DOT State and local agencies on a regular basis, ensuring the most up-to-date information on certified DBEs.

• www.sbeinc.com

Our website is where the most current bid information is made available to our DBEs. Our archive of articles and bid information is an important resource for business development.

• SBE Newspapers

SBE publishes three newspapers, SBE weekly, and two monthlies: Louisiana Business Journal and Western Business Exchange, covering Construction opportunities in the western states including Alaska.

• SBE Weekly E-Newsletter

SBE Today is a twice weekly newsletter that is distributed via email to targeted 10,000 DBEs, agencies and primes.

• Advertising in SBE publications

Public Notices
Request for Sub-Bids

• Overall DBE Goal Setting Consultation

Utilizing our 50,000+ DBE database, SBE can help identify prospective DBEs in trades, supplies & services within a given geographical area that will determine availability of DBEs to bid.

• Events Production, Marketing & On-line Registration

SBE can help produce "Meet & Greets" online or in person.
Bidders Lists History - Short description of the service.

• SBE DBE Directory

SBE DBE Directory helps DBE firms market themselves to prime contractors, highlighting each company's expertise, experience on similar projects, insurance coverage and business philosophy. It is provided to prospective contractors bidding on segments of a project, as well as to city, state and federal agencies.

PUBLIC LEGAL ADVERTISEMENTS

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

Infrastructure Improvements Phase 2: Stormwater Channel Stabilization Project Number: 9077

1. Description of Work: Channel stabilization in Moore Creek and Jordan Gulch to include: a) **Moore Creek:** Baskin tributary, Science Hill tributary, and various East Fork reaches; b) **Jordan Gulch:** East Fork, Main Stem upstream and downstream reaches. Work includes in-stream stabilization structures.

Procedures: Bidding documents will be available at **1:00 PM on Monday, February 25, 2013** and will be issued only at:

**Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540**

Only prequalified firms may submit bids on this project.

The following contractors have been prequalified to bid on the work:

PREQUALIFIED FIRMS

1. Anderson Pacific Engineering Construction, Inc.
2. Hanford ARC
3. Prunuske Chathan, Inc. (PCI)
4. Restoration Resources

Checks for deposit will be required in the amount of \$200.00 per set of Bidding Documents. Checks are to be made payable to "The Regents of the University of California."

Bids will be received only at:

Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540

Bid Deadline: Sealed bids must be received on or before **Wednesday, March 20, 2013 at 3:00 PM.**

Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on **Monday, February 25, 2013** beginning promptly at **1:30 PM.** Participants shall meet at the Office of Physical Planning and Construction, 1156 High Street, Barn G, Contracts Trailer Santa Cruz Campus. Only bidders who participate in both the Conference and the Job Walk in their entirety, will be allowed to bid on the Project as prime contractors. For further information, contact University's Representative Bruce Hoffman at 831-459-2435.

The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the work.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **A- General Engineering Contractor, C-27 Landscaping or C-12 Earthwork/Paving.**

Estimated construction cost: **\$1,500,000.00**

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Santa Cruz
February 2013

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

Infrastructure Improvements Phase 2: Stormwater Gully G Detention Basin Project Number: 9077-005

1. Description of Work: Stormwater detention basin system with two design-build, water-tight, structural concrete vaults (33,500 cubic feet and 20,000 cubic feet) installed beneath a demolished and re-constructed campus parking lot. Detention System components include, but are not limited to: vaults, treatment units, manholes, headwall overflow, surface channels with rip-rap, metal fabrications, and pipe. Parking lot reconstruction includes aggregate base, bituminous asphaltic-cement paving, signs, striping, erosion control with pollution prevention plan and site restoration.

Procedures: Bidding documents will be available at **1:00 PM on Wednesday, February 20, 2013** and will be issued only at:

**Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540**

Checks for deposit will be required in the amount of \$200.00 per set of Bidding Documents. Checks are to be made payable to "The Regents of the University of California."

Bids will be received only at:

**Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540**

Bid Deadline: Sealed bids must be received on or before **Thursday, March 21, 2013 at 3:00 PM.**

Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on **Thursday, February 21, 2013** beginning promptly at **1:30 PM.** Participants shall meet at the Office of Physical Planning and Construction, 1156 High Street, Barn G, Contracts Trailer Santa Cruz Campus. Only bidders who participate in both the Conference and the Job Walk in their entirety, will be allowed to bid on the Project as prime contractors. For further information, contact University's Representative Bruce Hoffman at 831-459-2435.

The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the work.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **A- General Engineering Contractor.**

Estimated construction cost: **\$1,500,000.00**
THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Santa Cruz
January 2013



REQUEST FOR PROPOSALS FOR THE BOARDING AREA E NEWSSTAND LEASE, A SMALL BUSINESS ENTERPRISE, SET-ASIDE

The Airport Commission has commenced the RFP process for the Boarding Area E Newsstand Lease, A Small Business Enterprise Set-Aside. The proposed minimum financial offer is \$175,000 with a term of seven years. Annual Rent shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent structured as follows: 12% of Gross Revenues achieved up to \$500,000.00; plus, 14% of gross revenues achieved from \$500,000.01 up to and including \$1,000,000.00; plus 16% of gross revenues achieved over \$1,000,000.00.

The Informational Conference is on February 28, 2013 at 10:00 a.m. at San Francisco International Airport, SFO Business Center, 575 N. McDonnell Road, 2nd Floor, Accounting Conference Room.

Please see <http://www.flysfo.com/web/page/about/b2b/conces/> for additional information or call Clarissa Mamaril, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500.

CNS#2442157

